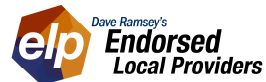




**ANJA DREWES**  
PROPERTIES

Anja Drewes Properties  
104 Industrial Blvd #201  
Sugar Land TX 77478  
www.anjadrewes.com  
Phone 713-298-9177



# Squeezed at Home?

Did you know that self-storage is more than a 30 billion dollar industry? In an era of unprecedented consumerism and online shopping, we are accumulating "stuff" at a phenomenal rate. One consequence is that many home owners are looking for ways to get more room for all their stuff.

There are three solutions to having "too much stuff" (provided you're trying to keep it all): 1) Rent a storage unit for your stuff to live in alone. Lots of people apparently do! 2) Get organized. Hire a professional organizer or spend time figuring out and investing in shelving and storage bins. Stagers can also help you find a more pleasing layout for furnishings. 3) Move into a different house. While that may seem extreme just to find a space for your couch, the fact is many home owners are squeezed into the wrong sized house.

*If you or someone you know is in a home that's too tight, talk to me about your home's value and if there's enough equity to buy into a larger place.*

**Anja Drewes | 713-298-9177**  
[sold@anjadrewes.com](mailto:sold@anjadrewes.com)



This newsletter is for entertainment purposes only. Credit is given to the authors of articles that are reprinted when the original author is known. This information is solely for entertainment, and should not be substituted for medical, legal, financial or tax advice. Do not hold us responsible for actions you take without proper medical, financial, legal or tax advice. This is not intended as a solicitation of listed property.

# Front Porch News



**ANJA DREWES**  
PROPERTIES  
713-298-9177

## Do you need help around the house? I know people...

In my work, I'm connected to service people of all kinds. Call me at **713-298-9177** or email me at [sold@anjadrewes.com](mailto:sold@anjadrewes.com) if you need a referral to a reputable service provider.



## Why Do Couples Often Look so much Alike?

You may be familiar with the saying, "opposites attract." But in reality, the heart prefers similarity. That similarity increases the longer two people stay together.

A psychologist conducted an experiment to test this notion. He analyzed photos of couples taken when they were newlyweds and again 25 years later.

Results showed that couples grew to look more alike over time. The happier the couple said they were, the more similar they looked.



Now, where's the study about why dogs and owners look alike?



## Houses Built Out of Spite

There is a small tradition of building homes out of malice, intending to irritate rather than comfort. These **Spite Houses** may obstruct light, block access, or can be symbols of defiance. Because occupation is a secondary concern, spite houses are often impractical. Examples:

At the turn of the 20th century, the city of **Alameda**, California, took a large portion of Charles Froling's land to build a street. Froling had planned to build his dream house on the plot of land. To spite the city and an indifferent neighbor, Froling built a house on the land remaining to him. The result was a 10ft/3m deep 54ft/16m long and 20ft/6.1m high strip of a home.

The **Montlake Spite House** in Seattle (above) is rumored to be the result of a bitter argument between neighbors, where one made such a low offer for a thin strip of land that the owner decided to build a house rather than sell. From the front, the 860sf/80sqm house looks normal-sized. But from the side, it's 55in/140cm at the narrowest.

The **Plum Island Pink House** is a decaying home set in the middle of a Massachusetts salt marsh. The reclusive home was built by a husband for his ex-wife as a condition of their divorce. It's a duplicate of their shared home, just uncomfortably moored in the middle of remote wetlands, built without running water.

**What Is Your Sugar Land Home Worth NOW?**

Get your answer here.

[searchallproperties.com/propertyvaluation-plus/anjadrewes/Sugar+Land-497874](https://searchallproperties.com/propertyvaluation-plus/anjadrewes/Sugar+Land-497874)



# Story: Where There's a Will, There's a Way

An old man lived alone in a village. He wanted to prepare his potato garden, but it was hard work. His only son, who would have helped him, was in prison. The old man wrote a letter to his son and mentioned his situation:

Dear Son,

*I am feeling bad because it looks like I won't be able to plant my potato garden this year. I hate to miss doing the garden, because your mother always loved planting time. I'm just getting too old to be digging up a garden plot. If you were here, all my troubles would be over. I know you would dig the plot for me, if you weren't in prison.*

Love, Dad

Shortly, the old man received a telegram back from his son: *"For Heaven's sake, Dad, don't dig up the garden! That's where I buried the GUNS!"*

At 6:00 the next morning, a dozen agents and local police officers showed up and dug up the entire garden without finding any guns.



Confused, the old man wrote another note to his son telling him what happened, and asked what to do next. His son replied: "Go ahead and plant your potatoes, Dad. It's the best I could do for you from here."  
*No matter what your circumstances in the world, if you have the will to help someone, you can find a way.*

## February Quiz Question

What does the average adult human heart weigh?

### Your Home-Selling 'To-Do List' Starts Up to 6 Months before Selling

Before putting up the For Sale sign, there are a number of steps you need to take in order to have the smoothest sale and get the highest price you can:

**Choose when to sell.** You may not have a choice, especially if a job transfer is in the works. But if you can, wait until the optimal "home selling" time of year for your area. **Text me to get that info: 713-298-9177.**

**Choose the best agent you can afford.** Remember, it costs no more to hire a great real estate agent than it does to hire an average one, so you might as well get the best for your money. **Another reason to text me!**

**Work on your house.** You need to see your house through new eyes in order to maximize your selling potential. As your agent, I can point out where to make repairs, remodel, or stage to improve buyer interest and attract offers. Often this kind of work can take months to complete, so start early!

**Plan well ahead.** You'll need to set a price, determine inclusions, open paperwork, plan the showing process, and tentatively plan packing and moving. Figure that you'll be in "for sale" mode for several months, so avoid planning any big vacations or weddings at the same time!

**The best time to contact me? As much as 6 months before you'll be selling!**

### Happy in Rosenberg!

Anja was very knowledgeable from the beginning and all the way through till the closing of my new home. She always fought for what I wanted and made miracles happen. Would recommend to anyone looking for the best!

~ The Songhan's



## Thank You!

Welcome new clients and Thank You to friends who've trusted me to work with you, your friends, family and coworkers. Special thanks to...

Rajesh Reddy  
Willy & Veronica Scheller  
Angelika & Charles Peinhopf

I hope you will feel comfortable introducing me to the people you care about, too!

## You Can Win a \$10 Coffee Card

It's easy! Answer the **quiz question** on page 2. Each month, all correct entries have a chance of winning a FREE coffee card. Put the word **QUIZ** in the subject line and send it to: [sold@anjadrewes.com](mailto:sold@anjadrewes.com)

• Last month's question: *What is Prince Harry's real name?*

• Answer: *Henry Charles Albert David.*

Last month's winner:  
E.Tansey



## Just for Fun: Bumper Sticker Wisdom

Sometimes the best entertainment during the morning commute comes from the bumper stickers you see on passing cars. Here are a few examples:

- Have you ever stopped to think, and forgotten to start again?
- Dates on the calendar are closer than they appear.
- Where there's a will, I want to be in it!
- I don't suffer from insanity. I enjoy every minute of it.
- Why is "abbreviation" such a long word?
- If you can read this, I have lost my trailer.
- 4 out of 3 people have trouble with fractions.
- I dream of Whirled Peas.

## Branding "You" at Work

Quick! What do people think of you when you walk through the door at work? Are you aware of how your co-workers or bosses experience you? Do you know what labels they give you? Have you created a successful personal brand?

Smart employees understand the concept of "branding." They know that controlling their own brand is a way to get others to perceive them in a certain way. Just like Starbucks or Target or any other corporation, your own brand should be crafted to portray the image you want. Start by deciding what that image will be. Then invite feedback to help you get to where you want to go.



## FREE REPORT

### What Buyers Wish They'd Known before buying...

Surveys of homebuyers show they wish they had known more about what to expect before they bought a home. Here are some of their top thoughts. Ask me for a copy and share it with a friend:

[sold@anjadrewes.com](mailto:sold@anjadrewes.com)  
713-298-9177



**Thank You!**

**WE HELPED 75 FAMILIES TO BUY-SELL-LEASE HOMES IN 2016**  
**THANK YOU TO OUR WONDERFUL CLIENTS AND FRIENDS**